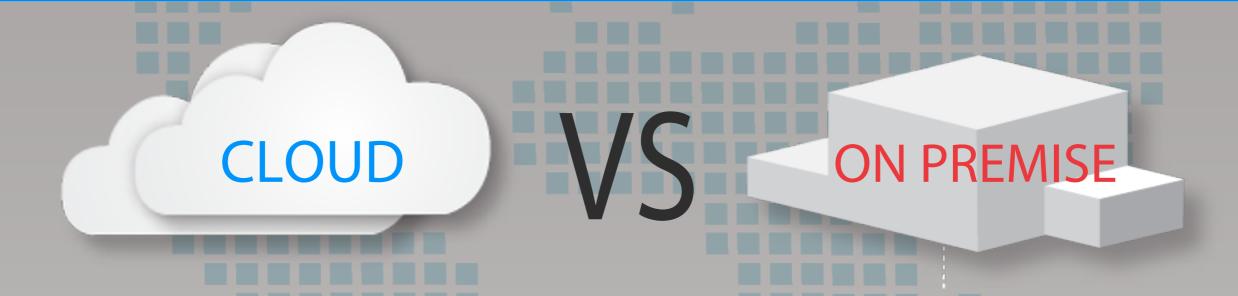
# What is the right PHONE SYSTEM FOR YOUR BUSINESS?

To aid the decision making process for SMBS, lets take a look at different components and comparisons of these two VoIP business phone systems.





#### What is Total Cost of Ownership (TOC) for BusinessPhone System?

Cloud serves as an ideal platform offering low affordable (TCO). There is no expensive phone system cost or initial investment required.

Employing an on-site PBX VoIP system requires a heavy initial investment and hiring IT staff to configure servers, maintain and manage them.

#### How can a small business create larger feel and presence?

Local phone numbers offer local presence for the business nationwide. Encourages easy management of multiple offices under one phone system account and invoice.

It requires setting up of separate phone system for different office locations & doesn't offer any cloud PBX business features.

#### What happens when business grows?

Cloud can support 5 or 6 employees or can quickly change to accommodate exponential growth without additional hardware or equipment

Limited to the size & capabilities of the equipment initially purchased, it doesn't support massive growth or facilitate changes on a regular basis.

## Can we control our own phone system and change feature settings?

Cloud services give users full control to personalize call routing, call transfer greetings, voicemail, SMS, IVR, E-fax etc.

The server is in your premise where you have complete control but the traditional PBX offers very limited features.

# We have a small office and don't have space for PBX equipment?

System is provider's data center. Phone service runs on the internet connection replacing the need for traditional phone lines or installation.

• This is most efficient for large scale companies that have space to house a PBX system on-site and can adequately monitor and maintain it.

## How secure and reliable is the business phone system?

Data is stored in a secure server and is accessible 24/7, 365 days and nothing is lost in situation of power outrage or disruption in services.

Any natural calamity or power failure can delay or damage information and would result in installing a new phone system from scratch.

# How can we avoid PBX equipment obsolescence?

No need to worry about P.BX system obsolescence. The system is upgraded automatically and no hardware or equipment upgrade is needed.

Sooner or later, onsite VoIP systems are at a risk of becoming obsolete. Investment is needed to upgrade the system with paradigm shift in technology.

# What happens when business need changes?

Cloud does not require signing long term contacts. With month-to-month contract, virtual phones ystem is ideal for any growing business.

Long term commitment with huge upfront cost makes it a very expensive communictaion solution for small businesses.

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