# COMPARISON BETWEEN CLOUD AND ON-SITE BUSINESS PHONE SYSTEM







#### Difference between Cloud Based and On-Site Phone System

To aid the decision making process for SMBS, lets take a look at different components and comparisons of these two VoIP business phone systems.

#### **Total Cost of Ownership (TOC)**

- Cloud serves as an ideal platform offering a low affordable (TCO ) with no expensive business phone system cost.
- Employing an on-site PBX VoIP system requires a heavy initial investment and hiring IT staff to configure servers.

#### **Larger Feel and Presence**

- Using cloud phone system, local phone numbers offers local presence for a business nationwide. Encourages easy management of multiple offices under one phone system.
- On-site phone system requires setting up separate phone system for different office locations & doesn't offer any cloud PBX business features.

#### **Scalability**

- Cloud can support 5 or 6 employees, or can quickly change to accommodate exponential growth without additional hardware, equipment or hiring IT staff.
- Premise phone system is limited to the size & capabilities of the equipment initially purchased, doesn't support massive growth or facilitate changes on a regular basis.

## **Limited Office Space Solution**

- System is in remote data center and works with an Internet connection replacing the need for traditional phone lines.
- On-Site phone system is most efficient for large-scale companies that have space to house a PBX system on-site and can adequately monitor and maintain it.

## **Security and Reliability**

- Data is stored in a secure server and is accessible 24/7, 365 days & nothing is lost in situation of power outrage or disruption in services.
- Any natural calamity or power failure can delay or damage information and would result in installing a new phone system from scratch.

With Availability of both Long-term and Month-to-Month Contracts, Virtual Phone System is Ideal for any Growing Business.

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#### Cebod Telecom Cloud Based Phone System VS On-Site Phone System

Employing an on-site PBX VoIP system requires a heavy initial investment and hiring IT staff to configure servers, maintain and manage them. Not only this adds to the costs of installing and maintaining your phone system, but it also makes the system more susceptible to faults.

A cloud-based phone system eliminates the need of any additional hardware and wiring, thereby drastically reducing the costs associated with maintaining and running a phone system.

Cebod Telecom cloud-based phone system:

- ✓ Reduces costs
- ✓ Makes installation a breeze
- ✓ Allows additional features inaccessible to traditional phone system users
- ✓ Zero maintenance and management on your part
- ✓ Low upfront and monthly cost
- ✓ No PBX Obsolesce

Compare cost for cloud and on-site phone system for 20 users

UP FRONT COST	INTERNET PHONE SYSTEM	TRADITIONAL ON-SITE PHONE SYSTEM
On-premise hardware (PBX)	\$0	\$6,500
One-time phone cost for 20 users	\$1,400	\$3,000
Setup and implementation	Free	\$1,000
PBX software licenses	Free	\$4,000

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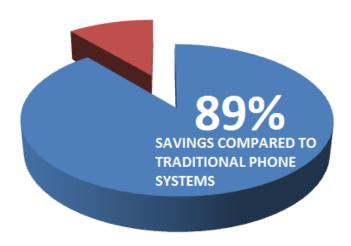
Monthly Cost	INTERNET PHONE SYSTEM	TRADITIONAL ON-SITE PHONE SYSTEM
All-inclusive pricing with business class features	\$240	Option Not Available
Unlimited local and long distance calling	Free	\$200
Local/Toll Free Numbers	Free with every phone line	\$40
Additional Features , updates and upgrades	Free	\$250
24/7 customer support	Free	\$240
Business SMS	Free	Not Applicable
Audio Conferencing	Free	\$200
Telephone Service	Not Available	\$103
Ongoing system management and configuration	Cebod Telecom Manages It	Requires IT staff
Manage on smartphone or laptop	Automatic Upgrades	Not Available

Cost Analysis	Cebod Telecom	Premise Phone System
Total Monthly Cost (20 users)	\$240	\$1,333
Total Cost in Year 1	\$4,280	\$31,496
Total Cost in Year 2	\$2,880	\$15,996
Total Cost Over 2 Years	\$7,160	\$47,492
Savings with Cebod Telecom	\$40,332 <b>89% savings</b>	

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Save 89% of your monthly costs spent on traditional phone system by switching to Cebod Telecom Cloud-Based Phone System.



## Let us help you transition to Cloud Based Business Phone System.

Various phone service plans and pricing are available at no additional cost, which avoids putting financial burden on your already-tight budget.

For more information on how your business can benefit from Cebod VoIP Business Phone System, please visit our website at <a href="https://www.cebodtelecom.com">www.cebodtelecom.com</a> or call us on 1-800-839-3817.

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